



Electrical Estimating Software

Customer: Mike Holt Enterprises
Project: Sample Walk Thru Change Order
Model: The Smith Residence
Take-off: Original Bid/Walk-Thru Additions

Bid Price Report

Direct Cost Detail	Original Bid	Walk-Thru Additions	Total	% of Prime Cost
Material				
Material	\$2,872.84	\$509.17	\$3,382.01	50.29%
Misc. Material	\$0.00	\$0.00	0.00	0.00%
Waste and Theft	\$0.00	\$0.00	0.00	0.00%
Sales Tax (8%)	\$229.83	\$40.73	\$270.56	4.02%
	\$3,102.67	\$549.90	\$3,652.57	54.31%
Labor				
Direct (\$26.67 Per Hour)	\$1,711.75	\$225.26	\$1,937.01	28.80%
Skill Level Adjustment (\$31.72 Per Hour)	\$407.17	\$53.58	\$460.75	6.85%
Additional Labor (2.66 Hrs)	\$119.60	N/A	\$119.60	1.78%
Labor Hour Adjustment (\$31.72 Per Hour)	\$0.00	\$0.00	\$0.00	0.00%
Burden (\$5.05 Per Hour)	\$323.86	\$42.62	\$366.48	5.45%
Rate Increase	\$0.00	\$0.00	\$0.00	0.00%
	\$2,562.38	\$321.46	\$2,883.84	42.88%
Miscellaneous Expenses				
Misc. Direct Job Expense			.00	2.23%
Subcontracts			.00	0.00%
Tools			.74	0.58%
			.74	2.81%

In this Bid Price Detail, the Walk Thru Additions is calculated using the same profit as the Original Bid.
 The total job profit is 8.80%

Bid Price Detail

Direct Costs				
Material:	\$3,102.67	\$549.90	\$3,652.57	54.31%
Labor:	\$2,562.38	\$321.46	\$2,883.84	42.88%
Direct Job Cost:	\$188.74	N/A	\$188.74	2.81%
Estimated Prime Cost:	\$5,853.79	\$871.36	\$6,725.15	100.00%
Bond/Sales Tax:	\$0.00	N/A	\$0.00	0.00%
Overhead:	\$585.38	\$87.14	\$672.52	10.00%
Estimated Cost (Break Even):	\$6,439.17	\$958.50	\$7,397.67	
Profit:	\$515.13	\$76.68	\$591.81	8.80%
Bid Price:	\$6,954.30	\$1,035.18	\$7,989.48	

Bid Analysis

Cost per sq ft:	2,000 sq ft	\$3.48	\$0.52	\$3.99
Labor Hours:		79.68	10.14	89.82
Total 8 Hour Days:		3.32	0.42	3.74
Total 5 Day Weeks:		0.66	0.42	0.75



Electrical Estimating Software

Customer: Mike Holt Enterprises
Project: Sample Walk Thru Change Order
Model: The Smith Residence
Take-off: Original Bid/Walk-Thru Additions

Bid Price Report

Direct Cost Detail	Original Bid	Walk-Thru Additions	Total	% of Prime Cost
Material				
Material	\$2,872.84	\$509.17	\$3,382.01	50.29%
Misc. Material	\$0.00	\$0.00	0.00	0.00%
Waste and Theft	\$0.00	\$0.00	0.00	0.00%
Sales Tax (8%)	\$229.83	\$40.73	\$270.56	4.02%
	\$3,102.67	\$549.90	\$3,652.57	54.31%
Labor				
Direct (\$26.67 Per Hour)	\$1,711.75	\$225.26	\$1,937.01	28.80%
Skill Level Adjustment (\$31.72 Per Hour)	\$407.17	\$53.58	\$460.75	6.85%
Additional Labor (2.66 Hrs)	\$119.60	N/A	\$119.60	1.78%
Labor Hour Adjustment (\$31.72)				0.00%
Burden (\$5.05 Per Hour)				5.45%
Rate Increase				0.00%
			4	42.88%
Miscellaneous Expenses				
Misc. Direct Job Expense				2.23%
Subcontracts				0.00%
Tools	\$38.74	N/A	\$38.74	0.58%
	\$188.74	N/A	\$188.74	2.81%

In this Bid Price Detail, the calculated change order Bid Price was overridden to reflect the agreed upon Standard Option pricing. Notice that by using the Standard Option Pricing, the total profit of the project jumped from 8.8% to 26.52%.

Bid Price Detail

Direct Costs				
Material:	\$3,102.67	\$549.90	\$3,652.57	54.31%
Labor:	\$2,562.38	\$321.46	\$2,883.84	42.88%
Direct Job Cost:	\$188.74	N/A	\$188.74	2.81%
Estimated Prime Cost:	\$5,853.79	\$871.36	\$6,725.15	100.00%
Bond/Sales Tax:	\$0.00	N/A	\$0.00	0.00%
Overhead:	\$585.38	\$87.14	\$672.52	10.00%
Estimated Cost (Break Even):	\$6,439.17	\$958.50	\$7,397.67	
Profit:	\$515.13	\$1,268.50	\$1,783.63	26.52%
Bid Price:	\$6,954.30	\$2,227.00	\$9,181.30	

Bid Analysis

Cost per sq ft:	2,000 sq ft	\$3.48	\$1.11	\$4.59
Labor Hours:		79.68	10.14	89.82
Total 8 Hour Days:		3.32	0.42	3.74
Total 5 Day Weeks:		0.66	0.42	0.75

Date: September 11, 2008



Electrical Estimating Software

Customer: Mike Holt Enterprises
Project: Sample Walk Thru Change Order
Model: The Smith Residence
Take-off: Original Bid/Walk-Thru Additions

Bid Price Report

Direct Cost Detail	Original Bid	Walk-Thru Additions	Total	% of Prime Cost
Material				
Material	\$2,872.84	\$509.17	\$3,382.01	50.29%
Misc. Material	\$0.00	\$0.00	0.00	0.00%
Waste and Theft	\$0.00	\$0.00	0.00	0.00%
Sales Tax (8%)	\$229.83	\$40.73	\$270.56	4.02%
	\$3,102.67	\$549.90	\$3,652.57	54.31%
Labor				
Direct (\$26.67 Per Hour)	\$1,711.75	\$225.26	\$1,937.01	28.80%
Skill Level Adjustment (\$31.72 Per Hour)	\$407.17	\$53.58	\$460.75	6.85%
Additional Labor (2.66 Hrs)	\$119.60	N/A	\$119.60	1.78%
Labor Hour Adjustment (\$31.72 Per Hour)	\$0.00	\$0.00	\$0.00	0.00%
Burden (\$5.05 Per Hour)	\$323.86	\$42.62	\$366.48	5.45%
Rate Increase	\$0.00	\$0.00	\$0.00	0.00%
			.84	42.88%
Miscellaneous Expenses				
Misc. Direct Job Expense			.00	2.23%
Subcontracts			.00	0.00%
Tools			.74	0.58%
	\$188.74	N/A	\$188.74	2.81%

In this Bid Price Detail, the Walk Thru Additions profit percentage was overridden to 60%. Notice the total job profit jumped from 8.80% to 16.21%

Bid Price Detail

Direct Costs				
Material:	\$3,102.67	\$549.90	\$3,652.57	54.31%
Labor:	\$2,562.38	\$321.46	\$2,883.84	42.88%
Direct Job Cost:	\$188.74	N/A	\$188.74	2.81%
Estimated Prime Cost:	\$5,853.79	\$871.36	\$6,725.15	100.00%
Bond/Sales Tax:	\$0.00	N/A	\$0.00	0.00%
Overhead:	\$585.38	\$87.14	\$672.52	10.00%
Estimated Cost (Break Even):	\$6,439.17	\$958.50	\$7,397.67	
Profit:	\$515.13	\$575.10	\$1,090.23	16.21%
Bid Price:	\$6,954.30	\$1,533.60	\$8,487.90	

Bid Analysis

Cost per sq ft:	2,000 sq ft	\$3.48	\$0.77	\$4.24
Labor Hours:		79.68	10.14	89.82
Total 8 Hour Days:		3.32	0.42	3.74
Total 5 Day Weeks:		0.66	0.42	0.75